TELEPHONE: 488-5366

## CORBEN DEVELOPMENT, CORP.

DESIGNING, ENGINEERING AND FABRICATION OF MOLDED AIRCRAFT PARTS



VENICE AIRPORT P. O. BOX 1603 VENICE, FLORIDA

F.F.A. PARTS MANUFACTURER APPROVAL

May 23, 1966.

Mr. Thurman Baird Ashville, N.C.



Dear Mr. Baird:

Thanks for your letter and the price lists and you may be assured I will be looking forward to receiving the new literature.

The idea of a charge for the literature, ect. is a very good one. We use to charge a dime back in the good old days, when the set of plans were only bringing in \$5.00 and \$10.00. Another suggestion is to have some postal cards made up, these only cost a few cents each and you may be supprised how many dollars come in if they are included with the literature. Lot of the boys just like to collect pictures.

If everything works out as planned, I will be selling the Swift Modification end of the business the end of the month, this should give me a little more time to devote to other projects, such as floats, ect. But I have hopes of getting out of business little by little and try and take things a little easy. My only problem is that all my savings are tied up in projects, ect. and I dont have much luck getting it back.

As to the Baby Ace parts I have for sale, if you really would like to have them just let me know what you could do on a monthly payment deal and I am sure we can work it out. I would rather see you have them than someone else. I do have a couple fellows who claim to be interested, but as yet they have not put their hand in their pocket.

Everyone around the airport here is getting a big kick out of flying the completed Baby Ace I have. Still have not had time to put it on floats, but hope to get started soon.

Still looking forward to your promised visit, I am

Very truly yours

Ace

